



NEW ZEALAND
SCHOOL OF EXPORT

SHORT COURSE PROGRAMME Autumn 2010 (May – June)

EXPORTING

- Exporting for non-exporters - Tuesday 4th May
- Finding overseas customers – Thursday 6th May
- Cross-cultural selling – Tuesday 11th May
- Getting paid – Thursday 13th May
- Becoming an export professional – Tuesday 18th May
- Incoterms 2000 – Thursday 20th May

MANAGEMENT SKILLS

- Creating your own business strategy – Tuesday 25th May
- Global trends affecting your organisation – Thursday 27th May
- Dealing with the impact of terrorism – Tuesday 1st June
- Managing meetings for beginners – Thursday 3rd June
- Stress management – Tuesday 8th June
- Time management– Thursday 10th June
- Project planning for beginners – Tuesday 15th June
- Entrepreneurship for beginners – Thursday 17th June
- Improving your thinking skills - Tuesday 22nd June
- Problem-solving skills for managers – Thursday 24th June
- Making better management decisions - Tuesday 29th June

Location: All courses take place at the School of Export and last from 09.30-12.30. Numbers are limited to a maximum of four to ensure participants get the chance to ask lots of questions and really apply the knowledge to their business.

Cost: cost is \$80 plus GST per person per course (price includes morning tea and all materials).

Book a place: For more information or to book a place, please contact: info@export.ac.nz or call Graeme on 06 356 56 56 ext. 701.

All courses can also be run on your premises on a date that suits you better!