



PATHFINDER: FINANCIAL INSTITUTIONS OFFERING ASSISTANCE TO EXPORTERS IN NEW ZEALAND

The following table outlines in brief those New Zealand financial institutions which offer some assistance to those who are involved in international trade.

Name of Financial Institution	Website	Details
ABN Amro Australia and New Zealand	http://www.abnamro.co.nz/	No specific page for international trade. Use Search button to locate specific information e.g. a search on exporting produces information on 'cross-border structured finance'.
ANZ (Australia and New Zealand Banking Group Ltd)	http://www.anz.co.nz/business/international-trade/	Information under three headings: Trade solutions, Managing trade risk and Financing trade flows
ASB Bank Ltd	http://www.asbbank.co.nz/story496.asp	Click on the International button for information under International Trade Services.
Bank of New Zealand	http://www.bnz.co.nz	The Business tab gives information on International Trade Finance under Specialist solutions.
The Hongkong and Shanghai Banking Corporation	http://www.hsbc.co.nz/nz/	Click on the Commercial button for International business and other services such as factoring.
Kiwibank	http://www.kiwibank.co.nz/business-banking/international-services/	Click on Trade Services and access export and import trade services.
The National Bank	http://www.nationalbank.co.nz/	Free access to online newsletters: <i>Quarterly economic forecast</i> and <i>Business outlook</i> . Under Online Services you can access Direct Trade Services including Services to Exporters.

7 December 2009

New Zealand Export Credit Office	http://www.nzeco.govt.nz	NZECO provides export credit insurance to exporters and banks against the risk of non-payment under an export contract arising from defined political or commercial risks.
Rabobank New Zealand Ltd	http://www.rabobank.co.nz/	Use the Corporate button to get access to Trade Finance services. The Knowledge Services tab does give access to selected free reports on commodities and industry trends.
Reserve Bank of New Zealand	http://www.rbnz.govt.nz/	No specific page for exporters or for international trade. Statistics page includes exchange rates, economic indicators and some statistics on exports.
Westpac	http://www.westpac.co.nz	Use the Business tab to access the International business pages, and online resources which give information about the economy.

The Reserve Bank of New Zealand has a list of registration dates and credit ratings at:
<http://www.rbnz.govt.nz/nzbanks/0091622.html>

7 December 2009